

Defence Procurement for National Security

Overview

This program aims to train Defence related personnel with the skills necessary to manage procurement in defence, focusing on AI integration, and modern modelling techniques. In addition, personnel will be giving the tools to navigate procurement legislation, protect defence against fraud, and apply strategic sourcing to ensure resilience in military supply chains. This will involve exploring supplier rationalisation strategies, contract evaluation techniques, and optimisation methodologies to drive efficiency in defence procurement to master strategic procurement, supplier management, and supply chain optimisation, ensuring robust procurement strategies and resilient military supply chains.

What You Will Learn

Future of Procurement: Drone Weaponry and AI

- Beyond the Government guide for Suppliers
- Procurement Legislation and Corruption Complaints
- Fraud Prevention in Defence Contracts
- SCOR in Military Supply Chains
- DoD Acquisition Limitations
- Purchasing and Supply Management

Supplier Rationalisation and Strategy

- Kraljic Matrix Analysis
- Defence Capability Lifecycle
- Fundamentals of Defence Capability
- Supplier Rationalisation Steps
- Final Supplier Management Steps

Optimising Defence Efficiency

- DoD Order Consolidation
- Transportation Mode Analysis

- Route Optimisation
- Supply Chain Modelling
- Russian Supply Chain Example (Ukraine Invasion)

Strategic Procurement for Defence

- Aligning Strategic Sourcing
- Technology Selection
- Spending Prioritisation
- Supply Chain Control
- Sales and Marketing Integration
- Senior Management Presentation

Contracting and Proposal Evaluation

- Defence RFX Process
- Key RFX Strategies
- Contract Types
- Contract Administration
- Proposal Evaluation

Course Outcome

Participants will master strategic procurement, supplier management, and supply chain optimisation for defence, ensuring effective procurement strategies and resilient military supply chains.

Disclaimer

This training course is designed to meet the stringent and rigorous standards of the Defence Sector; however, an equivalent version exists to meet the needs of Government, Public and Private Sectors. While diligent efforts have been made to ensure the relevance and efficacy of the content for Defence purposes, interested participants from other sectors are advised that suitable material is available for their specific requirements, and that any discrepancies in this training promotional material regarding the applicability to non-Defence sectors are hereby acknowledged, and interested individuals, or parties are encouraged to seek clarification or supplementary information as necessary. The course provider hereby absolves itself of liability for any inaccuracies or omissions arising from differences in sector-specific regulations, policies, or practices. By enrolling, participants unequivocally affirm their understanding and acceptance to this disclaimer, thereby acknowledging their responsibility to evaluate the course's suitability for their individual sector requirements.